Safe and Cost Effective Commissioning and Procurement

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Presentation Plan

• Drivers
• SPS resources
  • Formularies
  • Procurement
  • Commissioning for quality - CQUINs
The total cost to the NHS of caring for patients with wounds was estimated in 2005/2006 to represent around 3% of the total NHS budget. Dressings contribute to this but must not be focussed on in isolation. Reducing nursing time and hospitalisation are important factors.
Waste

Unused prescription medicines cost the NHS in the UK an estimated £300 million every year.

Perceived that dressings are often wasted when wound heals or patient dies.
Quality

Ten Guiding Principles for improving the systems and processes for the supply and prescribing of wound dressings

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Optimising Systems and Processes of Wound Care - A QIPP resource of good practice

- Formularies
- Procurement
- Commissioning for quality
Formularies

• NPC principles document (Principle 2) suggests having a prescribing policy which includes a formulary
• 80% of patients can be treated using dressings from a limited list or formulary
• SPS Resource – Developing and Implementing a Wound Care prescribing Policy
Product selection

- Robust methodology of product selection
- Overarching guidance - NICE formulary guidance
- Users’ perception of how product performs

Remember – You are unlikely to please everyone!
Formulary Development

• Examples of formularies
  • Product focussed
  • Wound focussed

• Examples of controlling use of specialist products
  • Traffic light systems
  • Use of TVN only formularies
  • Exception reporting
Formulary Implementation

• Procurement initiatives
• Education
• Commissioning another provider to manage the service including formulary implementation
Procurement

- NPC principles document (Principle 3) recommends that local health economies understand their local procurement and prescribing arrangements for dressings
- Historically in primary care have used FP10 prescription route
- Non-FP10 route
- SPS Resource – Procurement and Prescribing Options for Dressings
Non-FP10 route

- Community Pharmacies and Legal issues
- VAT, Claw back and Dispensing fees
- Tendering, Implementation and Invoicing
- Ownership, Deliveries and Storage
- Ordering and Adherence to formulary
Non-FP10 route - continued

• NMP and Education of nurses
• Data monitoring and Reporting
• Working with industry
• Implementing in care homes
Non-FP10 procurement options

• ‘In–house’ purchasing using organisation’s ordering portal
• Online ordering system provided by wound care product manufacturer
• Online ordering system provided by NHS Supply Chain
Commissioning for quality

- NPC principles document (Principle 9) suggests commissioners use financial and other incentives to improve wound management
- NHS safety thermometer Pressure ulcers – national CQUIN 2014/15 then in NHS Standard Contract
- Specific Medicines Optimisation CQUINS and KPIs linked to wound care
- SPS Resource – Commissioning incentives to improve wound management and prevention
MO CQUINS and KPIs

- Development of wound care formulary and/or Adherence with agreed wound care formulary
- Staff training in wound care
- Audit of practice against wound care pathway
- Development of patient information
- Reducing expenditure on high cost items
SPS Resources